

What participants have said?



What were the key drivers behind the idea of a virtual clinic?

We established Telecare in 2019 (fortuitous timing) to help some of our friends (junior specialist doctors). These doctors had spare capacity outside of their hospital appointments but weren't in a position to set up their own clinic. As a result, we set up an "Uber-esque" model to connect specialists and GPs in regional areas whose patients were experiencing very long wait times.

What attracted you to the BHx program?

We were attracted to the BHx program as it was an accelerator specifically tailored to regional health, which was completely aligned with our core product.

"Kylie and the Bendigo Health Accelerator team were of exceptional help during the program and we have continued to stay in contact and receive help long after the program has concluded. We are really appreciative of the support that the BHx program has provided us."



Michael Wang
Chief Executive Officer and Founder
Telecare

"Every healthcare Startup that sees hospitals as customers should consider applying to the program."

What are the main benefits for regional consumers?

Patients who book through Telecare often see much shorter wait times. Patients who are mobility impaired or live very far away from medical services greatly benefit from not having to travel. Finally, patients gain more flexibility - patients can see a doctor during the workday or from the comfort of their homes.

What were the main benefits/outcomes gained?

Through BHx, we gained access to important players in the healthcare and hospital industry, as well as potential investors. We developed a better understanding of how the healthcare system worked.



Ajit Ravindran
CEO and Co-Founder
Lenexa Medical

"An evidence base is critical to achieving commercialisation in the healthcare sector. Participating in the MHx created an incredible opportunity to connect with the BHx team and Bendigo Health clinicians. It led us to choose Bendigo Health as a pilot site, the world's first location for us to trial our pressure injury prevention device."

"Regional Australia presents a huge opportunity in health and care services for businesses with particularly high demand in this sector. Tech-enabled businesses serving this large population well, are presented with huge growth potential. I would encourage Startups to consider the market potential in the regions and look at the value of a program like the BHx, which I found valuable for my own business."



Grace Petherick
CEO and Founder
Age Up Health

Lexi Randall-L'Estrange
Founder and Director
Social Impact Software



"Smaller services innovate by necessity and they are great partners to pilot digital health innovation."

"We have been very well supported by the BHx team both during the program and ongoing. We are part of a growing network of digital health businesses and entrepreneurs living and working in central Victoria and we look forward to engaging with future cohorts through the Startup meetups as the network builds over time."